

Development Corporation of Mercedes, Inc.
Regular Called Meeting
Wednesday, December 15, 2021 11:30AM

Board Members Present:

Fred Gonzalez - President
Joe Flores – Vice President
Peggy Marie Chavez – Yanez - Secretary
Marcos Garcia - Member

Board Members Absent:

Tony Garza – Treasurer
Roel Villanueva- Member
Luis Huerta – Member

EDC Staff Present:

Melissa Ramirez – Executive Director
Norma Saenz – Sr. Admin. Coordinator

City Staff Present:

Mark Sossi – DCM Attorney

Others Present:

Roberto Carillo – CPA, MSA Givilancz & Martinez

1. Call Meeting to order

Fred Gonzalez called the meeting to order at 11:30 AM.

2. Discussion and Action: November 10, 2021 Board Minutes.

Motion to approve November 10, 2021 minutes by Marcos Garcia. Seconded by Joe Flores.
Unanimous.

3. Discussion and Action: November 2021 and December 2021 Financials

Motion to approve October 2021 and November 2021 financials by Marcos Garcia. Seconded by Joe Flores. Unanimous.

4. Discussion and Action: TX Class Report

Motion to approve discussion and review of report by Marcos Garcia. Seconded by Joe Flores.
Unanimous.

Assistant City Manager Javier Ramirez joined meeting at 11:58 AM

5. Discussion and Action: Grant for Small Business

Motion to table item for further discussion by Joe Flores. Seconded by Marcos Garcia. Unanimous.

6. Discussion and Action: National Professional Bull Riders Sponsorship

No action.

7. Discussion and Action: ICSC – Dallas, February 1-3

Motion to approve 2 participants, Melissa Ramirez and 1 other individual to attend ICSC-Dallas and to include hotel accommodations if required by Joe Flores. Seconded by Marcos Garcia. Unanimous.

8. Discussion and Action: ICSC – Las Vegas Marketing Analytics

Motion to approve current Geofencing through Facebook and Spectrum by Joe Flores. Seconded by Marcos Garcia. Unanimous.

9. Executive Session: Section 551.087: Economic development negotiations with Project Travel Center and Project H. Reynoso and Project MD and Section 551.071: pending legal issues with delinquent notes and on any regular agenda item requiring confidential, attorney-client advice necessitated by the deliberation or discussion of said item as needed

The Board went into Executive Session at 12:34 PM

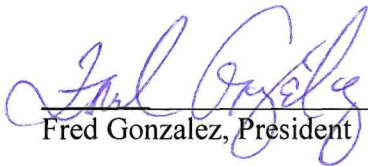
The Board went into Open Session at 1:03 PM

10. Discussion and Action: item #9

Project H. Reynoso – Joe Flores motioned to allow Mr. Reynoso’s account to be discussed at a later meeting; allowing Mr. Reynoso to plead his case at the January meeting. Seconded by Marcos Garcia. Unanimous.

Project MD – Motion to move forward to initiate negotiations with the 2 owners by Joe Flores. Seconded by Marcos Garcia. Unanimous.

10. Adjournment: 1:05 PM



Fred Gonzalez, President



Joe Flores, Jr., Vice President

Tony Garza, Treasurer



Peggy Marie Chavez - Yanez, Secretary

Roel Villanueva, Member



Marcos Garcia, Member

Luis Huerta, Member