

Development Corporation of Mercedes, Inc.
Regular Meeting
Thursday, July 18, 2019 11:30AM
320 S. Ohio

Board Members Present:

Fred Gonzalez – President
Joe Flores – Vice President
Jaime Gonzales – Secretary
Roel Villanueva- Member
Antonio Anzaldua III –Member
Manuel Garza– Member

Board Members Absent:

Tony Garza – Treasurer

EDC Staff Present:

Melissa Ramirez – Executive Director
Rose Saenz – Administrative Assistant

City Staff Present:

Mark Sossi - DCM Interim Attorney

Others Present:

Roberto Carrillo - Givilancz & Martinez PLLC

1. Call Meeting to order

Fred Gonzalez called the meeting to order at 11:30 AM.

2. Discussion and Action: Minutes for June 20, 2019

Jaime Gonzales motioned to approve the June minutes as presented. Seconded by Joe Flores. All voted aye.

3. Discussion and Action: Financial Report for June 2019

Jaime Gonzales motioned to approve the June financials as presented. Seconded by Antonio Anzaldua III. All voted aye.

4. Discussion and Action: Executive Director's Report

- A. Mercedes Corner**
- B. Little Nashville**
- C. SBA Programs – Small Business Resources**
- D. Meet Your Candidate Forum**
- E. 4th of July in the Park / Amphitheater Grande Opening**

F. Ambulance Service Ribbon Cutting

G. Texas Street Festival

Melissa Ramirez presented the Executive Director's Report.

5. Discussion and Action: FY18-19 Budget Amendment

Joe Flores motioned to approve the FY 18-19 Budget Amendment. Seconded by Roel Villanueva

6. Discussion and Action: FY 19-20 Budget

No Action

7. Executive Session: Section 551.087: Economic development negotiations with Project D. Reyna, Project B. Gonzalez, Project M. Castaneda and Project G. Gomez, Section 551.074 Personnel Matters Administrative Coordinator and Section 551.017 (2) consultation with legal counsel to discuss confidential matters protected by the attorney client communication privilege relating to delinquent loans and on any regular agenda item requiring confidential, attorney-client advice necessitated by the deliberation or discussion of said item as needed.

The Board went into Executive Session at 12:02 PM

The Board went into Open Session at 1:56 PM

8. Discussion and Action: item #7

Roel Villanueva moved to request collateral for Project D. Reyna. Seconded by Joe Flores. All voted aye.

Jaime Gonzales moved to request collateral for Project B. Gonzalez. Seconded by Antonio Anzaldua III. All voted aye.

Jaime Gonzales moved to approve a loan modification for Project M. Castaneda, extend note with same payments and M. Castaneda to cover closing costs and fees. Seconded by Roel Villanueva. Joe Flores abstained, all others voted aye.

Joe Flores moved to approve the name change on Project G. Gomez from personal to their business name Coaches Deli Inc. Seconded by Roel Villanueva. Manuel Garza voted nay all others voted aye.

Joe Flores moved to create a new position of Administrative Coordinator with a salary of \$39,000 and eliminate the Administrative Assistant position. Seconded by Roel Villanueva. All voted aye.

Roel Villanueva moved that DCM Attorney send a demand letter to all delinquent notes of six months or more. Seconded by Antonio Anzaldua III. All voted aye.

14. Adjournment: 2:03 PM

Fred Gonzalez, President



Joe Flores, Jr., Vice President

Tony Garza, Treasurer

Jaime Gonzales, Secretary



Roel Villanueva, Member

Antonio Anzaldua III, Member



Manuel Garza, Member