

Development Corporation of Mercedes, Inc.
Regular Called Meeting
Wednesday, November 15, 2017 11:30AM
320 S. Ohio

Board Members Present:

Fred Gonzalez – President
Joe Flores- Vice President
Tony Garza- Treasurer
Jaime Gonzales- Secretary
Oscar Montoya- Member
Roel Ortega- Member

Board Members Not Present:

Roel Villanueva- Member

EDC Staff Present:

Melissa Ramirez- Interim Executive Director

City Staff Present:

Juan Molina – City/ DCM Attorney
Sergio Zavala- Assistant City Manager

Others Present:

Commissioner Leo Villarreal
Commissioner Cris De Leon
Ron Berman
Albert

1. Call Meeting to order

Fred Gonzalez called the meeting to order at 11:30AM.

2. Discussion and Action: Minutes for October 18, 2017

Jaime Gonzales motioned to approve the minutes as presented. Seconded by Joe Flores. All voted aye.

3. Discussion and Action: Financial Report for October 2017

Oscar Montoya motioned to approve the financials pending an accounts receivable adjustment. Seconded by Tony Garza. All voted aye.

4. Discussion: Interim Executive Director's Report- a. Light Industrial Park, b. Police Department Halloween Bash, c. Veteran's Day Parade and d. Smokin' on the Rio

Melissa Ramirez presented the Interim Executive Director's Report.

5. Discussion and Action: 75/10 Policy

Joe Flores motioned rename the Policy to the Home Development Incentive Policy and omit #7 from the policy. Seconded by Jaime Gonzales. All voted aye.

6. Discussion and Action: National Professional Bullriders' Sponsorship

Oscar Montoya motioned to approve the \$1,000 sponsorship for NPB. Seconded by Tony Garza. All voted aye.

7. Discussion and Action: Finder's Fee Policy

Joe Flores, Jr. motioned to eliminate the Finder's Fee Policy. Seconded by Tony Garza. All voted aye.

8. Discussion and Action: FY16-17 Audit Services, Luis Orozco, CPA

Oscar Montoya motioned to engage the audit services of Luis Orozco, CPA for FY16-17. Seconded by Jaime Gonzales. All voted aye.

9. Executive Session: Section 551.087: relating to economic development negotiations with incentives Project College, Project Health, Project Orchard Village, Project ST and Section 551.071: consultation with attorney on any regular item requiring confidential, attorney-client advice necessitated by the deliberation or discussion of said item as needed.

The Board went into Executive Session at 12:08PM.

Jaime Gonzales left the meeting at 12:35PM

The Board went into Open Session at 1:38PM.

10. Discussion and Action: item #9

Oscar Montoya motioned to proceed as discussed in Executive Session with Project College. Seconded by Joe Flores, Jr. All voted aye.

Oscar Montoya motioned to proceed as discussed in Executive Session and sell the real estate to Project Health for no less than \$325K. Seconded by Roel Ortega. All voted aye

Tony Garza motioned to approve the incentive for Project Orchard Village as discussed in Executive session; subject to appropriation. Seconded by Roel Ortega. All voted aye.

Oscar Montoya motioned to discard the incentives for Project ST. Seconded by Tony Garza. All voted aye.

Oscar Montoya motioned to renegotiate the current performance agreements. Seconded by Joe Flores, Jr. All voted aye.

11. Adjournment: 1:52PM

Fred Gonzalez, President

Joe Flores, Jr., Vice President

Tony Garza, Treasurer

Jaime Gonzales, Secretary

Rogelio Ortega, Member

Oscar Montoya, Member

Roel Villanueva, Member